

# Your business on Odoo. No license fees.

We implement, host and extend Odoo Community 19 for companies in Ecuador. SRI electronic invoicing comes included, with a fixed price and delivery in weeks. You pay no per-user licenses: you pay to get your system running.

What an SRI-authorized invoice looks like

Invoice

001-001-000000482

Importadora Mindo S.A.

Authorized

| Description                                                     | Qty. | Total  |
|-----------------------------------------------------------------|------|--------|
| Monthly equipment maintenance                                   | 1    | 120.00 |
| 24-port network switch                                          | 2    | 370.00 |
| Cat 6 UTP cable, 305 m box                                      | 1    | 142.00 |
| Subtotal                                                        |      | 632.00 |
| VAT 15%                                                         |      | 94.80  |
| Total (USD)                                                     |      | 726.80 |
| Access key<br>1210202601179001234500110010010000004824728193614 |      |        |
| Illustration with fictional data.                               |      |        |

## Why Quinde

### ✓ No per-user licenses

Odoo Community is free software. Your budget goes into implementation, not rent.

### ✓ SRI electronic invoicing included

Invoices, withholdings and more SRI documents from Odoo, verified by automated tests.

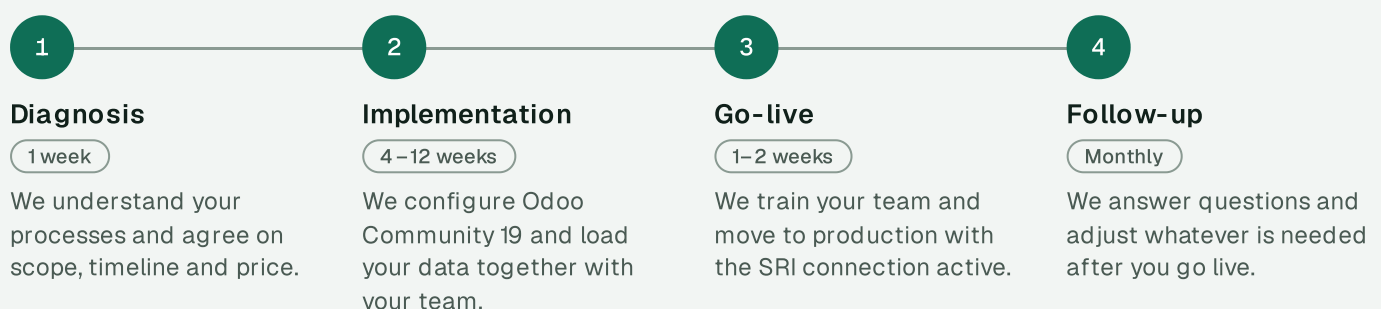
### ✓ Fixed price, delivered in weeks

A written quote before we start. Packages ship in 2 to 12 weeks.

### ✓ Local support in Quito

We work your hours and speak Spanish, by WhatsApp or email.

## How we work



## Implementation packages

| Package             | Who it is for                                | Includes                                                                                           | Timeline         | Price + VAT                          |
|---------------------|----------------------------------------------|----------------------------------------------------------------------------------------------------|------------------|--------------------------------------|
| <b>Diagnosis</b>    | You want clarity before deciding             | Interviews, process map and a proposal with a fixed budget. Credited toward the implementation.    | 1 week           | USD 390                              |
| <b>SRI Pilot</b>    | You need to comply with the SRI now          | Electronic invoicing, withholdings, purchases and basic accounting, up to 3 users.                 | 2 to 3 weeks     | USD 1,490                            |
| <b>Start</b>        | Small companies up to 10 users               | Odoo Community 19, SRI live, up to 3 modules, initial data load and training.                      | 4 to 6 weeks     | from USD 2,900                       |
| <b>Sector packs</b> | Hardware stores, distributors and pharmacies | Start plus sector templates: customer price lists, routes and multi-warehouse, batches and expiry. | 5 to 7 weeks     | USD 3,900–4,900                      |
| <b>Operation</b>    | Companies up to 30 users                     | Everything in Start, up to 6 modules, payroll or point of sale and data migration.                 | 8 to 12 weeks    | from USD 6,900<br><b>Recommended</b> |
| <b>Custom</b>       | More than 30 users or your own processes     | Multiple companies or branches, your own modules and integrations.                                 | Depends on scope | Quote                                |

You pay 50% on signing and 50% on delivery. From USD 6,900, in three milestone payments (40/30/30).

Prices in US dollars (USD), plus VAT.

## Monthly hosting and support

### Essential

USD 89 + VAT per month

Managed server, daily backups and email support.

### Growth

USD 249 + VAT per month

Everything in Essential, 5 h a month of support and a 1 business day response.

### Priority

USD 549 + VAT per month

12 h a month, a 4 business hour response and a quarterly review.

## Migrations

|                                             |                                                                                                                             |                      |
|---------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|----------------------|
| <b>From Enterprise to Community</b>         | You keep your data and stop paying for licenses. Includes a written calculation of your license savings before you migrate. | from USD 1,900 + VAT |
| <b>From Odoo 14–18 to Odoo 19</b>           | For example, your Odoo 17 upgraded to 19, with your modules and your data.                                                  | from USD 1,500 + VAT |
| <b>From Contifico, Excel or another ERP</b> | We bring customers, products, balances and history into Odoo Community 19.                                                  | from USD 900 + VAT   |

## Book your diagnosis

Tell us how your company works and we reply within one business day.

WhatsApp

[+593 96 864 6604](tel:+593968646604)

Email

[chris.torres.dev@gmail.com](mailto:chris.torres.dev@gmail.com)

Website

[quinde.dev](https://quinde.dev)